

European Deep Science Technologies:

The time for Science Equity is now

January, 2024

Creating Opportunities



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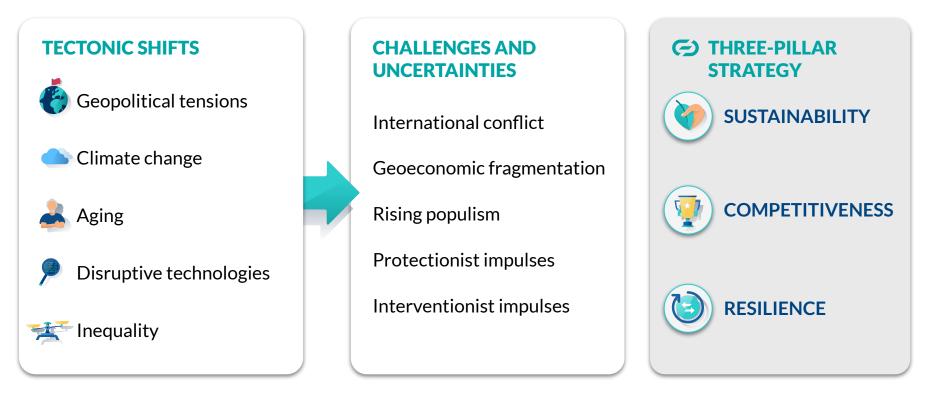
04 Policy actions for Europe: A discussion



01

Innovation: An imperative for the EU

The EU's deploys a three-pillar strategy to today's mounting challenges



Innovation plays a pivotal role in the EU's three-pillar strategy

In 2021, the EU launched Horizon Europe





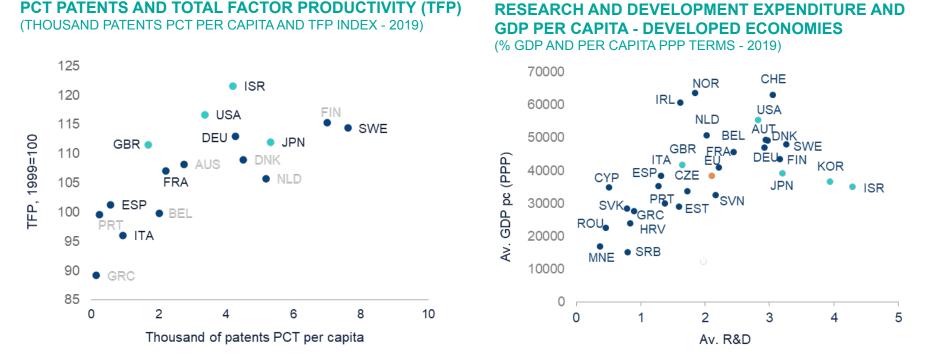
- to boost innovation
- of which >€26 bn go to disruptive innovation*
- from 2021 to 2027

An effort that **complements a broad range of EU initiatives** geared towards research and innovation

HORIZON EUROPE



This is an economically sensible approach: Innovation drives productivity and long-term growth



Notas. Gross domestic expenditures on research and development (R&D), expressed as a percent of GDP. They include both capital and current expenditures in the four main sectors: Business enterprise, Government, Higher education and Private non-profit. R&D covers basic research, applied research, and experimental development. Para el gráfico de la izquierda se han eliminado aquellos países con más del 10% del GDP proveniente del ingresos del petróleo. Para el gráfico de la derecha se ha eliminado Luxemburgo.



02

Deep science: A key domain of disruptive innovation, and essential to climate change solutions



Coining a new term for a known concept: Deep science, an innovation domain that is essential for EU strategic goals

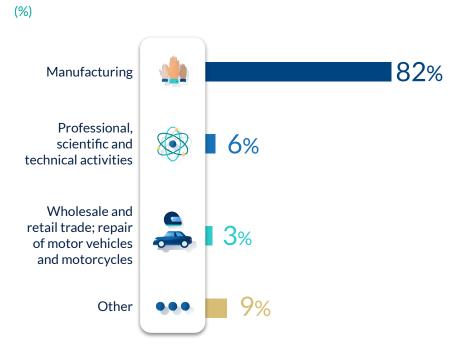


Disruptive innovation in Physical / tangible / hard technologies

DEEP SCIENCE

Advanced materials, nanotechnology, industrial biotech, micro and nanoelectronics, photonics.

Deep science is most critical for the EU high-tech manufacturing



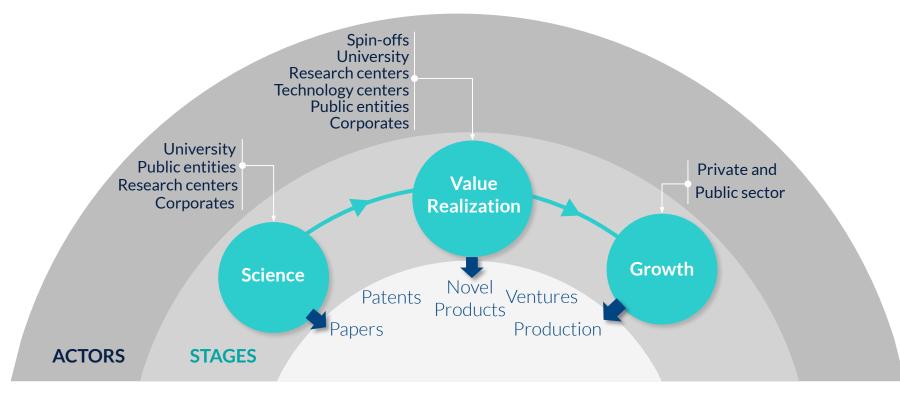
DEEP SCIENCE PATENTS: STRUCTURE BY NACE SECTOR

- Manufacturing firms remain pivotal in pulling business R&D.
- The European manufacturing sector has historically driven total factor productivity (TFP) growth - outpacing that of the overall economy.
- The EU is one of the world's largest trader of manufactured goods - surpassing the US.
- While the tradability of manufacturing and its role in driving domestic services underscore its significance in enhancing EU competitiveness.

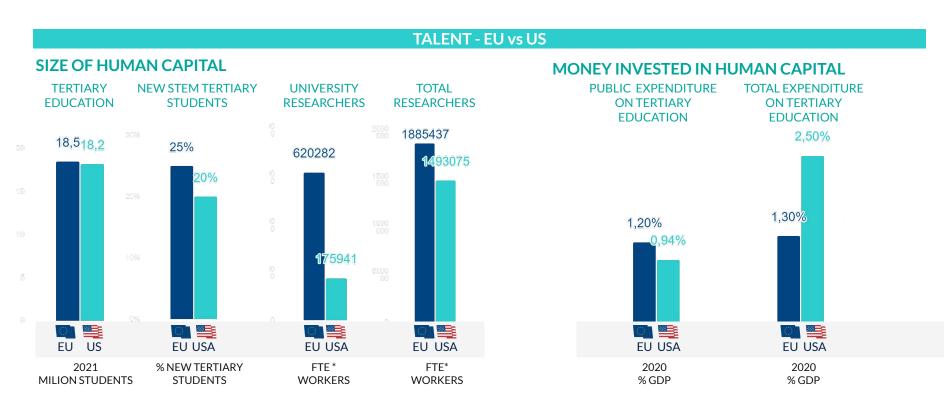
EU and USA data.

Deep science is a complex process involving many actors and several stages

It starts with scientific research and only succeeds with actual growth

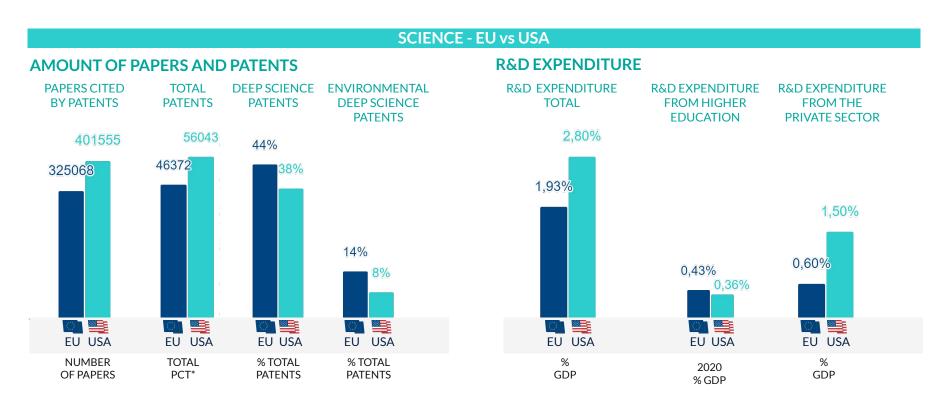


In Science, the EU starts strong, owing to its vast pool of talent

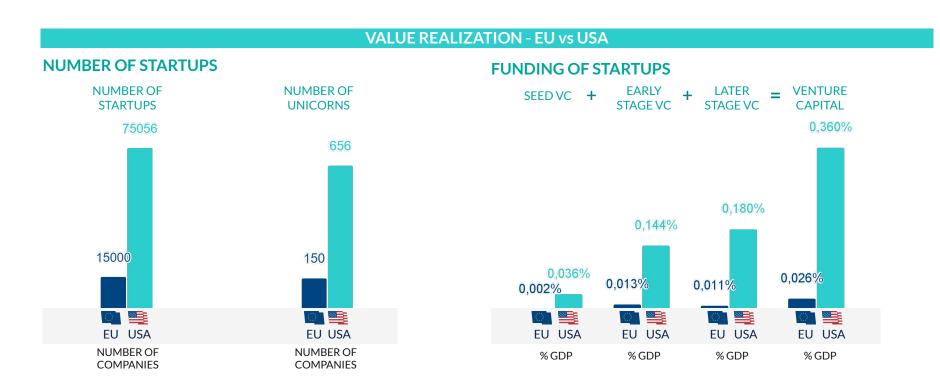


*FTE: Full time equivalent Source: BBVA Research from OECD data.

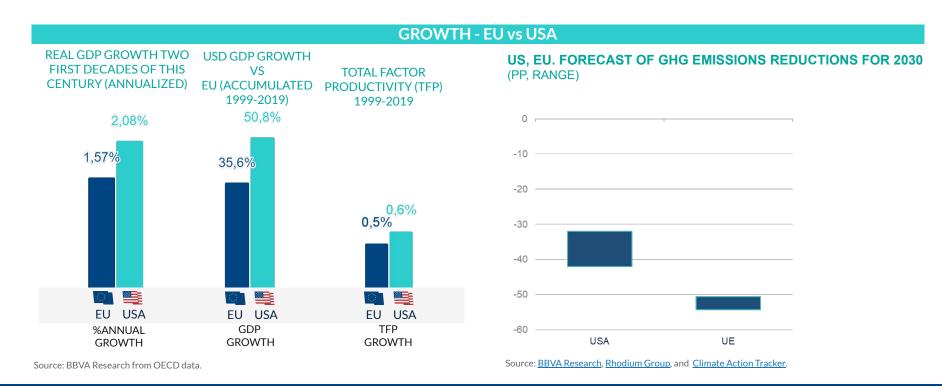
A pool of talent that consistently delivers cutting-edge scientific advancement



Yet in Value Realization, the process falters



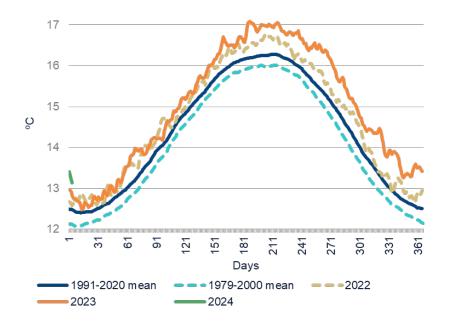
Weak Value Realization hurts Growth ... and the EU's sustainability goals



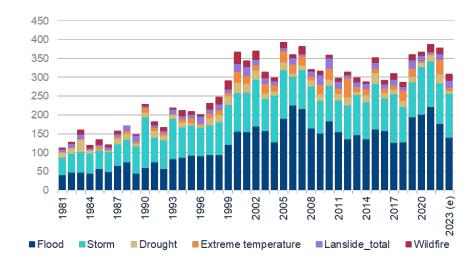
Over the past decades, the EU has lagged behind the US while, looking forward, faces the challenge of climate change.

Climate change is an undeniable global challenge that is already unfolding

TEMPERATURE, **1979-2024** GLOBAL AVERAGE in °C

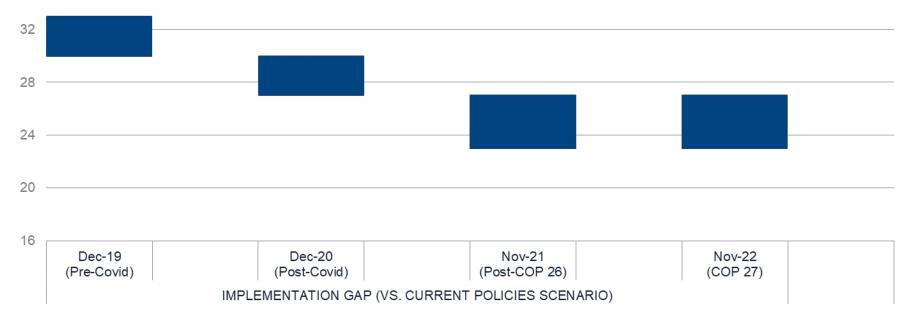


CATASTROPHIC CLIMATE-RELATED EVENTS GLOBAL COUNT 1980-2023(e)



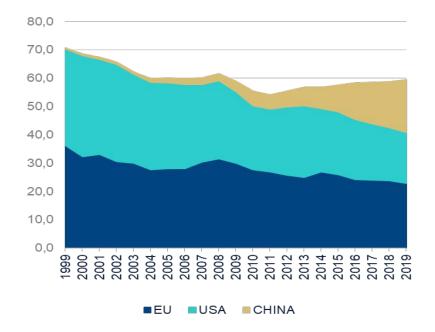
It has been confronted with progressively ambitious policies ... that continue to fall short

WORLD. IMPLEMENTATION GAP FOR NET-ZERO GOAL (2030 GAP, GTCO2E). WORLD



Technology and innovation are thus essential, and the EU is a World leader

ENVIRONMENT PATENTS (PCT): EU, USA AND CHINA % WORLD ENVIRONMENT PATENTS

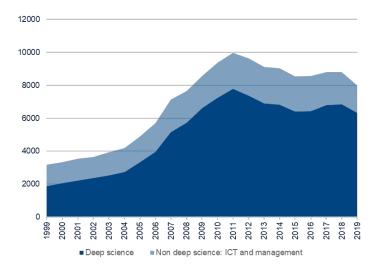


- The EU has been a pioneer in recognizing environmental challenges and conducting research in this area.
- It has consistently held a leading role in environmental patents for decades.
- However, China is making strong inroads into this field, having surpassed the US in recent years.

Source: BBVA Research and BeAble Capital from Patents Statistics. PCT patents based on priority date and applicant's country of residence.

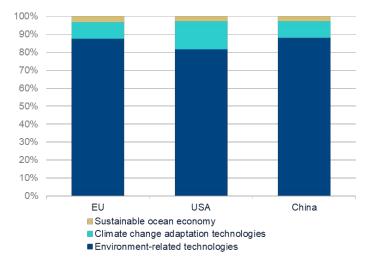
Deep science is thus the key to achieving sustainability goals ... without compromising growth

EU ENVIRONMENT PATENTS NUMBER PCT PATENTS



Source: BBVA Research and BeAble capital from <u>Patents Statistics</u>. PCT patents based on priority date and applicant's country of residence.

DEEP SCIENCE. ENVIRONMENTAL PATENTS %, NUMBER PCT PATENTS 1999-2019



Source: BBVA Research and BeAble capital from <u>Patents Statistics</u>. PCT patents based on priority date and applicant's country of residence.

Environmental innovation fosters growth mainly through cheaper energy and more efficient production processes (medium-long term)



03

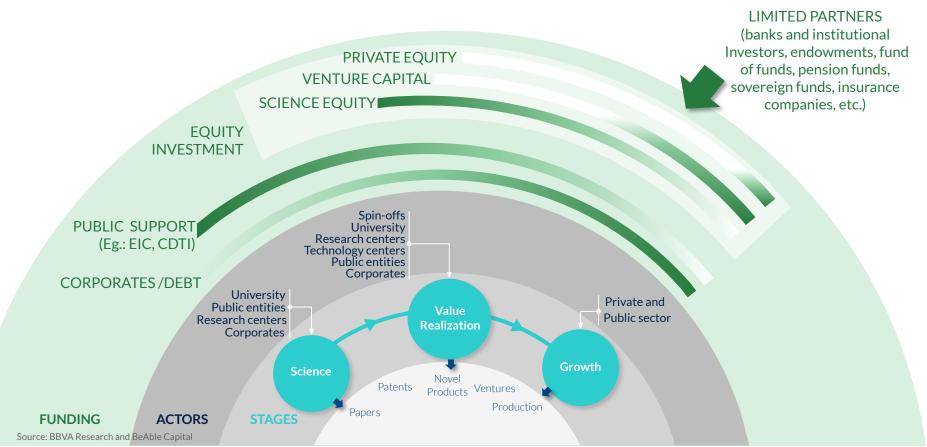
Science Equity:

A critical opportunity for funding deep science



Deep science involves many funding ecosystems, along its three stages

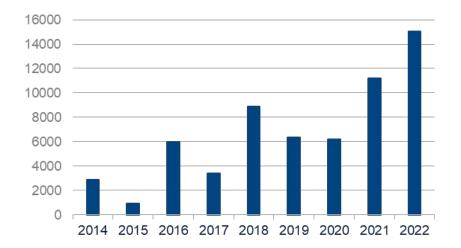
And specialized equity investors play a pivotal role in the success of value realization



Value realization has surged: attracting funding and spurring job creation

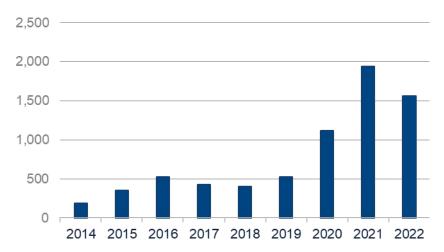
FUNDING OF DEEP SCIENCE SPIN-OFFS

(MILLION DOLLARS RAISED BY DS SPIN-OFFS)



JOBS IN DEEP SCIENCE SPIN-OFFS

(THOUSANDS OF PEOPLE EMPLOYED BY DS SPIN-OFFS)

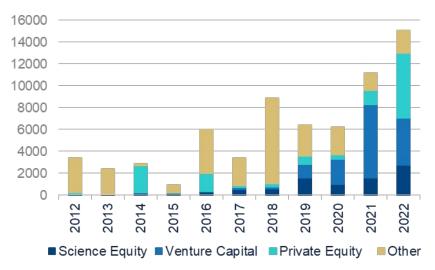


Source: BBVA Research and BeAble Capital from PitchBook Data, Inc. Data has not been reviewed by PitchBook analysts

Annual funding after Covid averaged USD 13 billion (2021-2022), more than doubling pre-Covid funding. This was accompanied by a significant rise in (higher-skill) jobs within the Deep Science ecosystem (representing up to ~1% of EU total jobs).

Equity investment has dominated the recent surge in funding ... especially in the form of venture capital and private equity

EU FUNDING IN DEEP SCIENCE SPIN-OFFS (2012-2022, MILLION DOLLARS)



SCIENCE

EQUITY

Novel

enterprises

CAPITAL

initiatives

Source: BBVA Research and BeAble CAPITAL from PitchBook Data, Inc. Data has not been reviewed by PitchBook analysts

Three stages of

equity investment:

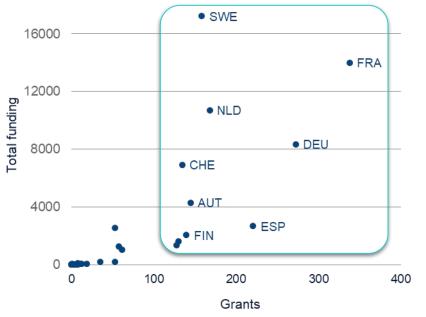


EQUITY

initiatives

To sustain deep science, funding early stages of value realization is crucial. Grants are critical but fall short

GRANTS AND EQUITY FUNDING RAISED BY DEEP SCIENCE 2012-2022 (MILLION DOLLARS)

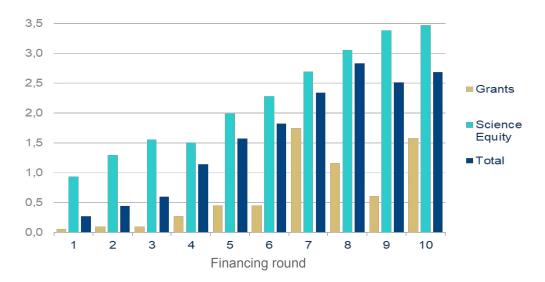


- Public institutions have traditionally allocated resources to Deep Science through grants.
- But a robust "grant ecosystem" while crucial, is constrained by its smaller scale compared to the "equity ecosystem" ... and by its limited direct connection to it.

Source: BBVA Research and BeAble CAPITAL from PitchBook Data, Inc. Data has not been reviewed by PitchBook analysts

Science equity emerges as a major and efficient funding source of those early stages

MEDIAN FUNDING RAISED BY ROUND (2012-2022) (MILLION DOLLARS)

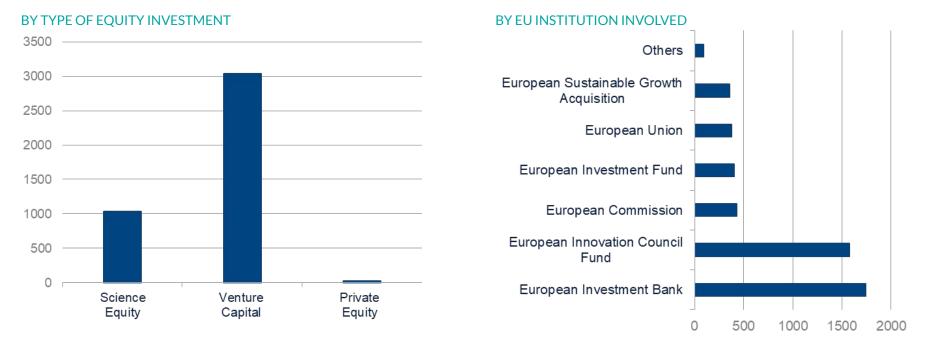


Source: BBVA Research and BeAble CAPITAL from PitchBook Data, Inc. Data has not been reviewed by PitchBook analysts

Grants are a good signaling mechanism, but it is Science Equity that allocates larger and more efficient funds that allow enterprises to focus their early-stage efforts on their projects... rather than on managing recurrent financing needs.

EU institutions are investing in the equity ecosystem of deep science

DEEP SCIENCE EQUITY INVOLVING EU-LEVEL PUBLIC INSTITUTIONS, 2012-2022 (MILLION DOLLARS)

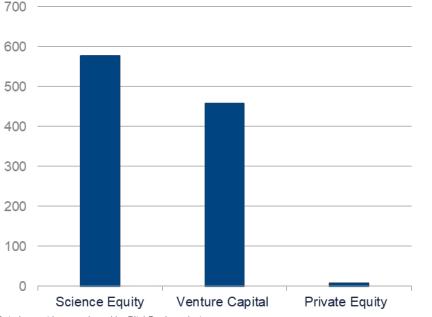


Source: BBVA Research and BeAble CAPITAL from PitchBook Data, Inc. Data has not been reviewed by PitchBook analysts

In particular, the EU launched the EIC fund to bolster science equity funding

DEEP SCIENCE EQUITY TRANSACTIONS INVOLVING THE EIC FUND

(MILLION DOLLARS, TOTAL UNTIL 2022)



EUROPEAN INNOVATION COUNCIL (EIC)

- The EIC has the mandate to be a risk taker bridging the funding gap and scaling up of breakthrough European innovations while crowding in other investors.
- It has effectively steered equity investments from EU-level institutions to high-risk Science Equity.
- The portfolio companies of the EIC (and its precursors) have attracted follow-on investments of around € 10 bn (3X EIC's support to date).

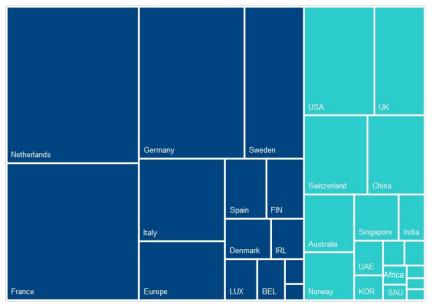
Data has not been reviewed by PitchBook analysts. Source: BBVA Research and BeAble CAPITAL from PitchBook Data, Inc.

Early-stage public support is crucial, given its limited appeal to foreign funding

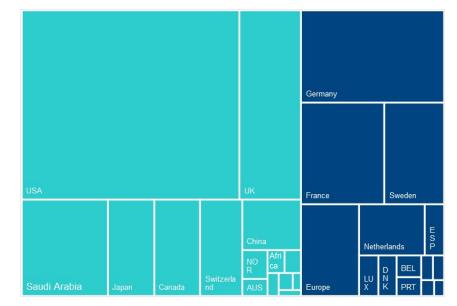
ECOSYSTEM OF EQUITY INVESTORS IN DEEP SCIENCE

(PARTICIPATION IN THE TOP 200 DEALS WITHIN THE DEEP SCIENCE ECOSYSTEM. 2012-2022, COUNTS WEIGHTED BY DEAL SIZE)

SCIENCE EQUITY



TOTAL EQUITY INVESTMENT (SE+VC+PE)



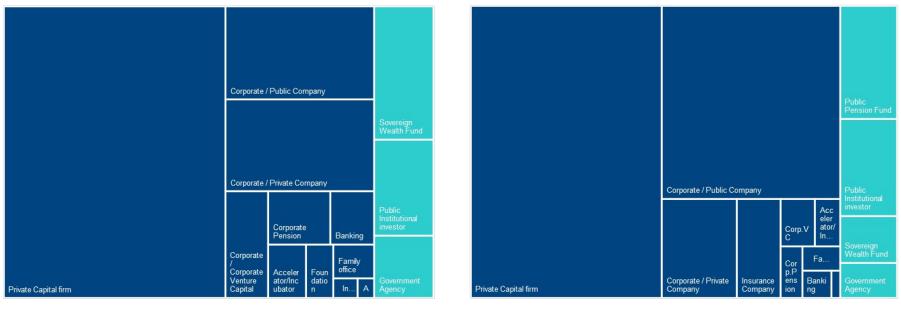
Source: BBVA Research and BeAble CAPITAL from PitchBook Data, Inc. Data has not been reviewed by PitchBook analysts.

Notes: European countries: dark blue. Non european countries: light blue. Other include PRT, LTU, MOC, ISR, TWN, RUS and JPN in the left-hand side graph and SGP, BRA, UAE, ISR, IND, FIN, ITA, IRL and AUT in the right-hand side graph.

Public funding must continue complementing private investors comprehensive perspective and their expertise within the ecosystem

ECOSYSTEM OF EQUITY INVESTORS IN DEEP SCIENCE (PARTICIPATION IN THE TOP 200 DEALS WITHIN THE DEEP SCIENCE ECOSYSTEM. 2012-2022, COUNTS WEIGHTED BY DEAL SIZE)

SCIENCE EQUITY



Source: BBVA Research and BeAble CAPITAL from PitchBook Data, Inc. Data has not been reviewed by PitchBook analysts. Notes: Private investors: dark blue. Public institutional investors: light blue. Other include Investment Bank and Angel Group.

DEEP SCIENCE EQUITY INVESTMENT (SE+VC+PE)



04

Policy actions for Europe: A discussion

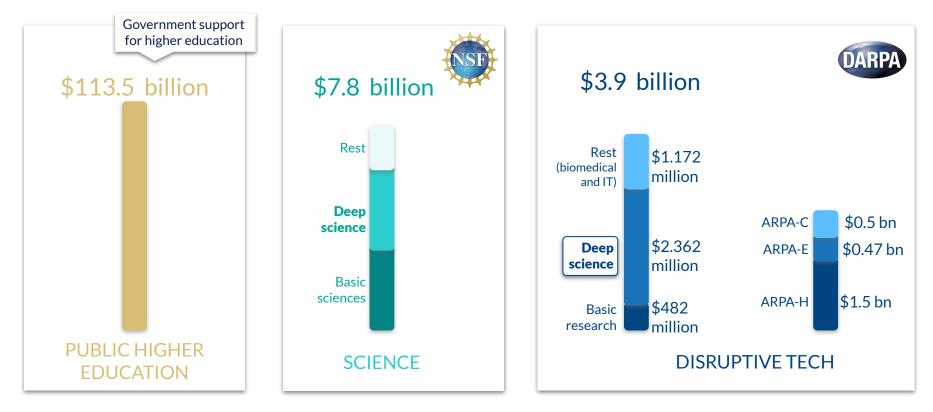


Two policy strategies to catalyze innovation



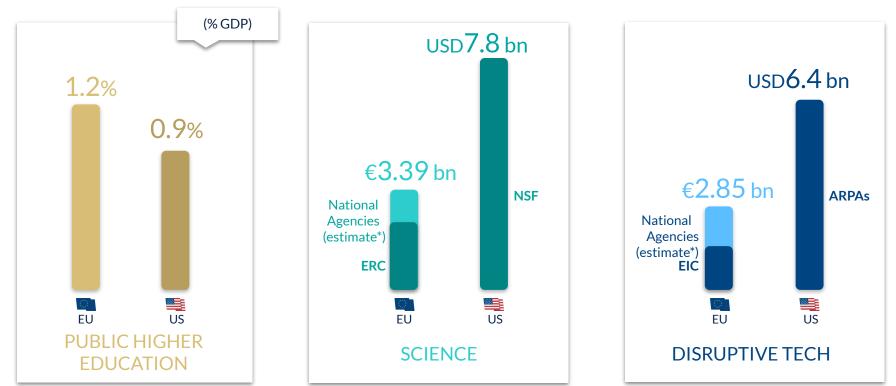
1. Direct funding:

Deep science is central for US successful innovation paradigm



1. Direct funding:

And EU policy is catching up in that regard



* The ERC budget of 16 billion euros is distributed over seven years, and the estimated budget from national coffers assumes Spain's effort (Agencia Nacional de Investigación, as a percentage of GDP) is representative of the EU. Similarly, the EIC budget of 10 billion euros is prorated over seven years, and the estimated budget from national coffers assumed that Spain's multiplying factor of two (CDTI) is representative of the EU. Source: BBVA Research and BeAble Capital with OECD and national budget data.

1. Direct funding:

EFFECT OF RECEIVING A SUBSIDY ON THE

Public funding of science equity attracts private investments

PROBABILITY OF RAISING VC CAPITAL (2) 0.03 0.02 0.01 0.00 -0.01 -8 -7 -6 -5 -4 -3 -2 -1 0 2 3 6 5 Quarters around a public subsidy award

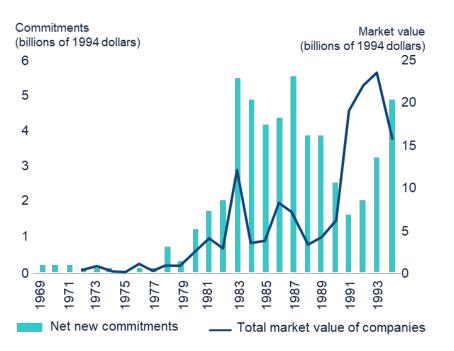
- Analysis shows that industries benefit strongly from public support in the early stages of their high-tech innovation projects
 raising the probability of obtaining patents and securing additional private capital.
- The benefit fades out when supporting more established projects.
- The leading role that public actors can play in the early stages of the entrepreneurial ecosystem is conferred by their readiness and capability to take on significant risks, irrespective of the business cycle.

Estimate – 90% confidence interval

2. Market enhancement:

Designing regulations and tax structures that promote robust and sustainable equity investments

US: VENTURE CAPITAL, 1969-94 (5) BN OF 1994 USD)



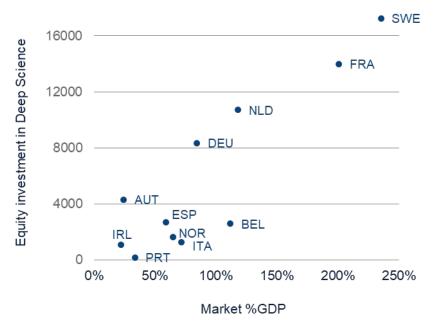
- In 1978, the US Department of Labor clarified that investments in venture capital funds by pension funds do not violate the "prudent man rule" in Employee Retirement Income Security Act (ERISA).
- Leading institutional investors to "prudently diversify" into venture capital funds - minor quantities for the formers but significant for the latter.
- And there is consensus that "tax relief for capital gains or the provision of loss relief on a more favourable basis than the baseline tax system could support the derisking of investments in young, growing and innovative businesses."

Source: See text. Annual market value of all venture capital-backed firms issuing equity in an initial public offering

2. Market enhancement:

Advancing the CMU is essential

EU: EQUITY INVESTMENT IN DEEP SCIENCE AND CAPITAL MARKETS CAPITALIZATION (% GDP, MILLION USD)



EIB REPORTS SUMS UP CONSENSUS 💬

- One important factor hampering the development of early and growth-stage financing in Europe is the greater difficulty venture capital investors may have in selling successful investments to outsiders through equity markets.
- Stock market capitalisation is much higher in the US than in most European countries, as is IPO activity.
- European exit markets are not only smaller but also fragmented along national lines, reducing liquidity and venture capitalists' exit possibilities.

Main Takeaways

Deep science is key to EU strategic goals, most notably sustainability

Science equity is essential to adress deep science's weakest link - value realization.

- **Two policy levers promote science equity:**
 - direct investing, particularly in early stages and
 - market enhancement (institutional investors and CMU)

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